

# WORKSHOP : TRANSITION

2017 Insurance IFRS Seminar

Paul Melody

Session 21



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# Objective

- To evaluate **CSM at transition** as well as **profit pattern** using full retrospective approach:

3 scenarios:

- experience develops as expected
- experience shock and non-economic assumption change
- discount curve change

# Case Facts

**Product:** 10 year level term life insurance

**Insured characteristics:** 45 year-old male

**Face amount:** \$100k

**Fixed annual premium**(per \$1,000 face): \$3.5

**Commission**(% of premium): FY 50%; RY 10%

**Expenses**(per policy): FY \$200; RY \$30

**Expected mortality:** 70% of 2017 CSO

**Discount curve:** 2.5% flat

**Risk Adjustment:** 5% of present value of future cash outflows

**Issuance date:** 1/1/2014

**Transition date:** 1/1/2020

**Coverage unit for CSM amortization:** Expected benefit

**For simplicity purposes, assume no surrender, inflation or investment return.**

# Full Retrospective Approach

Determine **CSM at transition** under the following 3 scenarios using full retrospective approach:

**Case 1.** Inception view

**Case 2.** Mortality deterioration

- Mortality experience in year 2 turned out to be 100% of 2017 CSO
- Mortality assumptions for year 3 onwards were thus revised to 80% of 2017 CSO

**Case 3.** Mortality deterioration + Interest rate rise

- Continued from the second case, in the 3<sup>rd</sup> year end, discount curve are revised to a 3% flat instead of 2.5%.
- **This is the actual case**

# Question

1. How can entities utilize **FVOCI options** to minimize **equity impact**?  
What are the possible restrictions or considerations in doing so?
2. What are the possible reasons that fair value of insurance liability may differ from the fulfilment cash flows?

**Thank You**



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